



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 3, 2019

John Skipper  
DPC Enterprises  
Route #4 1785 Hwy 61 South  
Festus, MO 63028  
Re: **RFQ #1361659, Provide Railcars of Sulfur Dioxide**

Dear Mr. Skipper:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1361659 for **Railcars of Sulfur Dioxide**. This letter hereby notifies you of Metro's intent to award to DPC Enterprises, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at (615) 862-5230 or at [jerval.watson@nashville.gov](mailto:jerval.watson@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Marissa Conklin by email at [marissa.conklin@nashville.gov](mailto:marissa.conklin@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Provide Railcars of Sulfur Dioxide RFQ# 1361659	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	1.00%	99.00%	\$2,361,710.53	\$2,385,327.64	\$2,361,710.53
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
DPC Enterprises	\$ 2,361,710.53	\$0.00	\$0	\$0.00	\$0.00	Awarded

## Conklin, Marissa (Finance-Procurement)

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**From:** Watson, Jerval (Finance - Contract Compliance)  
**Sent:** Monday, June 24, 2019 2:53 PM  
**To:** Conklin, Marissa (Finance-Procurement)  
**Subject:** RE: BAO small business compliance review request for RFQ# 1361659 Provide Railcars of Sulfur Dioxide

Good Afternoon Marissa –

I have reviewed the bid for the RFQ #1361659 Provide Railcars of Sulfur Dioxide and I have confirmed that there is no SBE participation. Let me know if you have any additional questions.

Best,

Jerval Watson  
Metro Nashville Procurement  
615-862-5461

**For more information about the  
Equal Business Opportunity Program  
Contact BAO at [bao@nashville.gov](mailto:bao@nashville.gov)  
Program goes live on July 5<sup>th</sup>**



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**From:** Conklin, Marissa (Finance-Procurement)  
**Sent:** Monday, June 24, 2019 12:41 PM  
**To:** Watson, Jerval (Finance - Contract Compliance)  
**Subject:** BAO small business compliance review request for RFQ# 1361659 Provide Railcars of Sulfur Dioxide

Jerval,

RFQ# 1361659 – Provide Railcars of Sulfur Dioxide closed June 20, 2019 with a single offeror submitting a bid. Will you conduct a BAO compliance review.

Please see the bid tab and quote detail report attached for reference purposes.

Thank You.

Marissa Conklin  
Procurement  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2<sup>nd</sup> Avenue South, Ste. 101  
Nashville, TN 37210  
615.880.3130